

**From Mr Carl Reynolds**

**Company - Leading Supplier To The Solar Industry**

## **Elbmar Ltd - Testimonial Questionnaire**

- What made you decide to work with Elbmar? Was there an obvious advantage or anything specific that made us stand out in some way?

I was originally given Elbmars details by my brother in law whose father (Mr Cordas) I believe had had dealings with Elbmar in the past. At the time I was trying to find a plastics company who could produce what I needed. The initial meeting I had with Kevin Rich confirmed to me that I had found the right company as I was afforded time consideration and good advise from the start.

- Most people are confronted with some kind of challenge (or opportunity) when they decide to work with a moulder. Did we help you overcome a challenge?

Most definitely.

I can honestly say that had the above comments not been factual then I would have struggled to get my somewhat challenging project off the ground. Once the project was under way there were then further obstacles and problems which were overcome due to their co-operation and advice.

- What's your opinion of the service & products you've received?

Service has been excellent and the products received have always reached the standards required.

What stands out about working with Elbmar?

My perception is that my business IS important to them, as the often used saying on many an answer phone these days. However in Elbmars case it has been true. I have always been able to communicate with the staff and management with whom I need to speak quickly. Messages are picked up and answered promptly. As a small fish in a big pond that gives me a lot of confidence.

- Is there any one thing about our personnel, product or service that you would recommend to other users?

No. I could not sum up personnel, product or service with just one word as it would not do you justice. So take your pick:

Personnel : Professional Friendly and helpful.

Product: Quality and good value.

Service: Excellent